



TSR VIRTUAL COFFEE BREAK

WELCOME!



- **Questions?** Type them in the chat or Q&A window at anytime. We'll have time at the end. For everything else, contact Sales@TriStateRestores.com.
- **We are recording!** Links to view the video & PDF presentation will be shared with you tomorrow morning. Visit TriStateRestores.com/VCB for a complete archive.
- **Starbucks Gift Cards:** NEW! First 100 Attendees today will receive a \$5 Gift Card!
- **After the VCB:** Please complete the post-event survey to share topics you'd like us to cover in our next VCB. *April 27!*
- **Liked this Presentation?** Share a review of TSR on Google for \$25 (Subject to Google Review/Approval)
- **Stay till the end** – ONE lucky attendee will **win a \$50 Starbucks gift card!**





WHO WE ARE



FAMILY OWNED - LOCALLY OPERATED - ESTABLISHED FIRM

Tri State Restorations LLC® is an independent commercial and residential disaster recovery firm based in the Washington D.C. Metropolitan area (MD/DC/VA). We specialize in the mitigation, remediation, removal, cleanup and restoration efforts of large and small water, fire, mold, biohazard, lead & odor caused damages.

Our company's mission is *Turning Disaster Into Peace of Mind®* because we're committed to easing the burden of handling your property disaster by providing you with the best customer experience and services available.



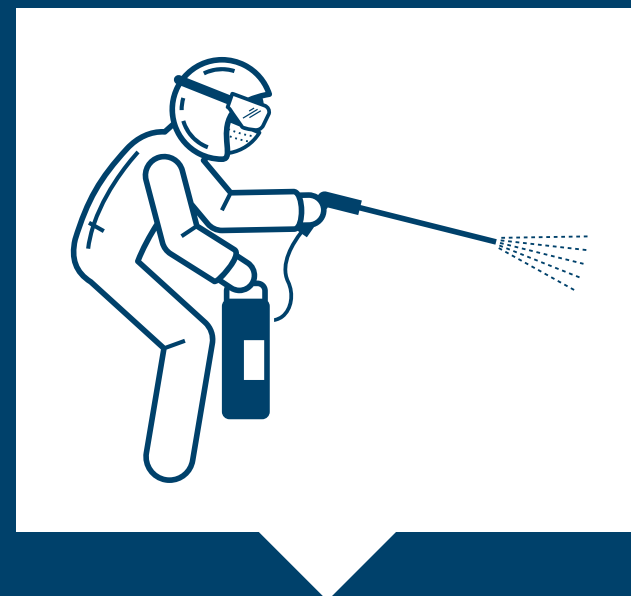


SUITE OF SERVICES

We're Your Local DMV Area Commercial & Residential Disaster Recovery Experts.



Water Mitigation &
Restoration



Mold Remediation
& Lead Abatement



Fire/Smoke
Restoration & Odor
Control



Biohazard &
Trauma
Disinfection



Sewage Mitigation
& Cleanup



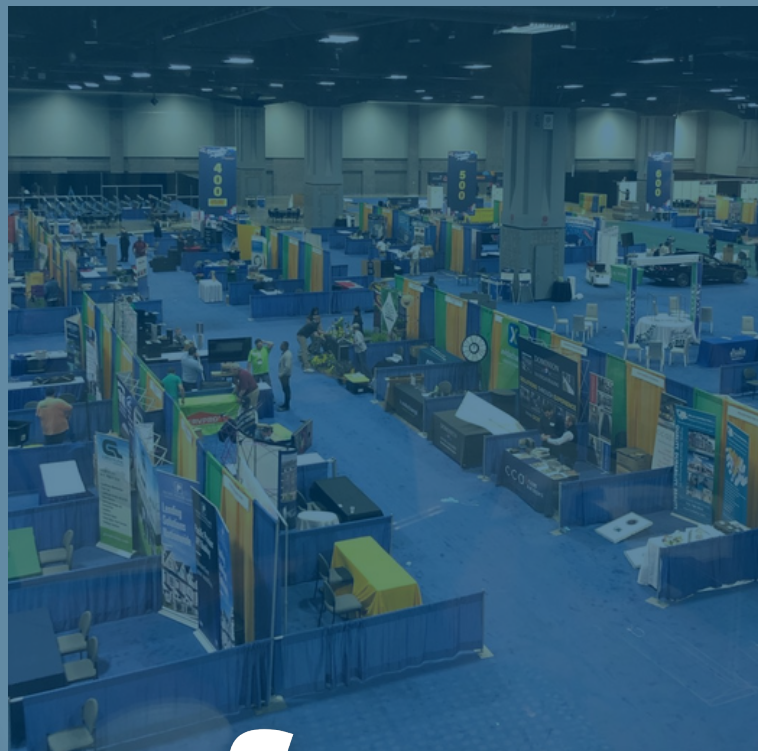
LICENSED + INSURED + RELIABLE

- IICRC Certified Firm
- EPA Lead Safe Certified Firm
- IAQA SMART Mold Firm
- 5-Star Rated
- All TSR Employees are Infectious Disease Control Certified
- 2 EPA Licensed Asbestos Inspectors on staff



AVAILABLE 24-7





Thanks for swinging by booth #724!

2022 CONFERENCE & EXPO

Communities in Bloom

DROP YOUR CARD TO WIN A

Disney Prize Pack!

Booth #724

\$50

Disney
GIFT CARD

Custom
YETI

Two YETI Mugs & A \$50 Gift Card





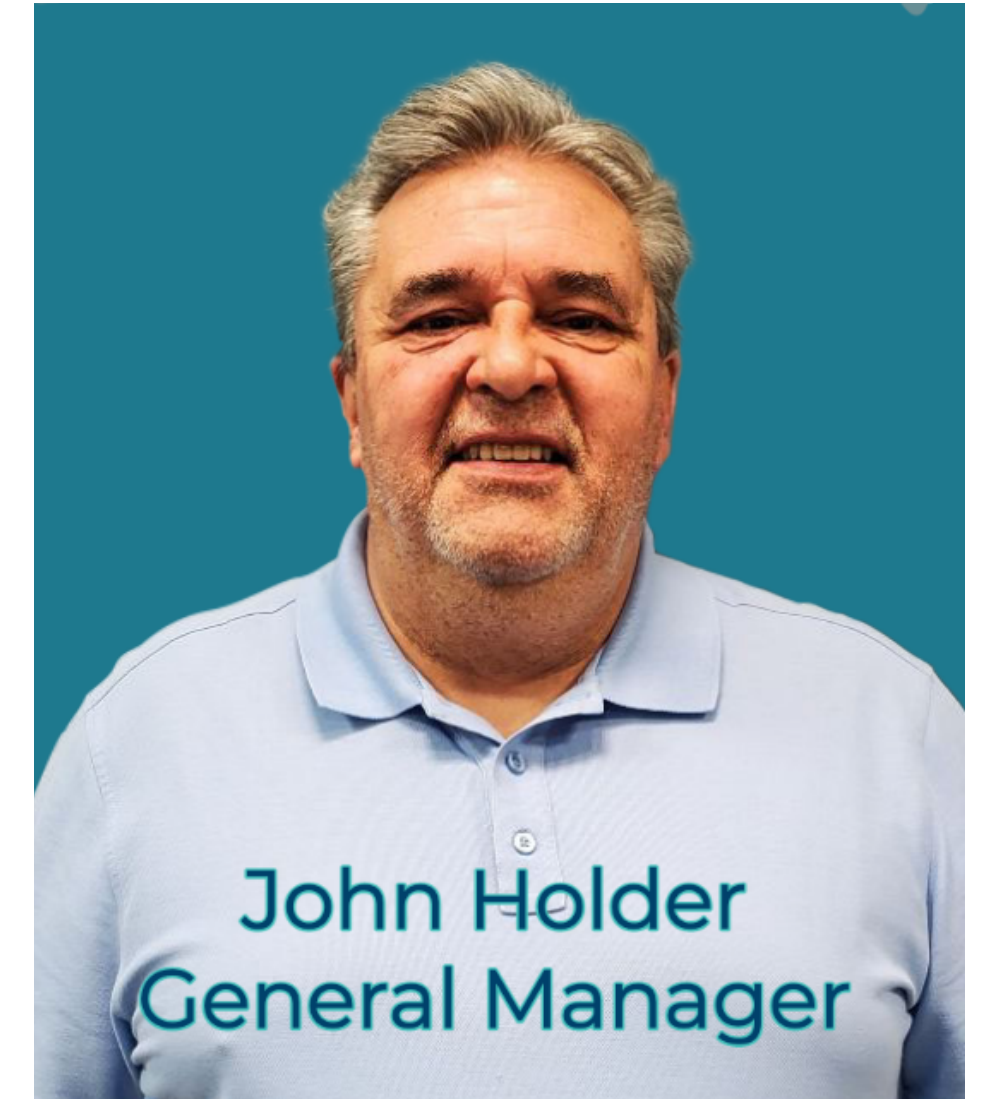
JOHN HOLDER

GENERAL MANAGER

Meet our newest team member, John Holder! John has accepted the position of General Manager for Tri State Restorations.

"His leadership and vision should be a valuable asset to us all. John comes from an industry that is very demanding and requires sharp customer service, management and sales skills. He will be a tremendous help in many areas of our day-to-day business."

– Mark A. Wilson, President/CEO Tri State Restorations





What Are Springtime Property Hazards In the DMV?

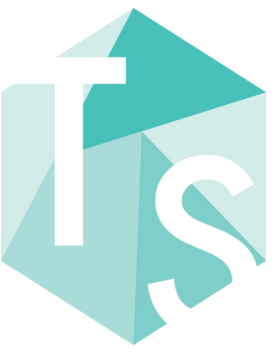


WE'LL BE FOCUSING ON THE FOLLOWING PROPERTY HAZARDS:

- 1. SPRING THAW/MELT**
- 2. FOUNDATION/STRUCTURAL DAMAGES**
- 3. MOLD & MICROBIAL GROWTH**
- 4. CLOGGED GUTTERS & DOWNSPOUTS**
- 5. TERMITES**
- 6. GRADING & DEBRIS CLEARING**



**Spring Is In the Air –
Prepare Your Property
for the 'Spring Melt!'**



THE THAW...

There's a lot you can do to make sure that when the snow melts, water makes its way to the drain and not into your home. A little time spent now could save you a big headache as the weather warms up:

- **Inspect the entire property as soon as possible.** Surroundings – foundation and basement, decks and patios, sidewalks, and driveways. Ensure that they are able to resist water and that water can be directed away from dwellings and buildings.
- **Inspect downspouts and eaves.** Be sure that all downspouts extend away from structures and walls so that water drains safely away from your home and into your yard.

The background of the image shows a tree with dark brown branches and clusters of small, light pink blossoms. The scene is set during a rain shower, with numerous white raindrops visible against a soft, out-of-focus background of green foliage and a pale sky. The overall mood is serene and natural.

**Create Clear Pathways
for Water to Migrate
Away from Your
Property!**



THE THAW...

- **Do you have a sump pump?** Be sure that it's functioning properly.
- **Inspect your piping system** – Check your pipes, valves, and faucets for any leaks.
- **Inspect Backflow Valves** - these will close automatically to prevent water and sewage from overflowing into your home in the event of a backup.
- **Inspect Door & Window Caulking** - check for cracks that may have been caused by expanding and melting snow/ice. Make necessary repairs to prevent water migration, unwanted indoor moisture and humidity (which can later cause microbial growth).





Clean Gutters and Downspouts



ENSURING THE CORRECT PATH FOR WATER

After the last frost has passed, it's important to **have your gutters and downspouts cleaned and repaired.**

Having your gutters and downspouts cleaned early in the season can also help prevent damage from spring rains.



A close-up photograph of a wooden surface showing significant damage from termites. A large, irregular hole has been eaten into the wood, revealing a hollowed-out interior. The edges of the hole are jagged and uneven. The wood surrounding the hole is dark brown, while the interior of the hole is a lighter, yellowish-brown color. The background is a dark, textured surface, possibly a wall or ceiling, with a blueish tint. The text "Check For Signs of Termites" is overlaid in white, bold, sans-serif font, centered on the image.

Check For Signs of Termites



TERMITES!

Beginning in March through May or June, be on the lookout for these winged insects.

Termites swarm in the spring. Look out for winged insects flying out of holes in your property's woodwork and call a professional to assist.



Grading & Debris Clearing



REMOVE DEBRIS AND ENSURING PROPER GRADING

Trim your property's trees, shrubbery and remove property debris (leaves, trimmings, etc.) to prevent improper water migration during spring rains.

Best way to check that your grading is correct? Next time it rains, go outside and check around the perimeter of your property. Look for the water's natural pathway and check for pooling around your foundation and other trouble spots. If you see pooling, that's a red flag!

Planting trees, bushes and other wetland plants can also help divert water away from your property.



A close-up photograph of a concrete foundation wall and floor. A prominent, jagged crack runs along the base of the wall, extending into the floor. The concrete is a light grey color, and the crack reveals a darker, possibly hollow interior. The text "Foundation Cracking" is overlaid in white, bold, sans-serif font across the center of the image.

Foundation Cracking



FOUNDATIONS AREN'T ALL THEY'RE CRACKED UP TO BE!

- **Cracked Foundations Allow Water to Migrate into Your Property!** Perform an bi-annual inspection (*After the thaw and before cold weather hits*)
- Necessary repairs to avoid unwanted moisture intrusion should be made to avoid microbial growth in damp areas once the warmer weather hits.

A row of modern multi-story townhomes with brick and wood siding, a black metal fence, and a street lamp in the foreground.

WHAT ABOUT MULTI-FAMILY COMMUNITIES?



MULTI-FAMILY COMMUNITY MAINTENANCE

In a community association or multifamily building, spring seasonal maintenance projects can vary, depending on the particular shape and size of one's property.

Some communities' spring checklists may just consist of removing winter debris from the pits and planters out front.

Others may require coordination with vendors to assist with cleaning and prepping swimming pools, tennis courts or playgrounds; checking plumbing, HVAC and electrical, clearing clogged drains, maintaining roofs and awnings and more.



**MANY OF THESE PROPERTY
HAZARDS LEAD TO ONE MAJOR
DESTRUCTOR...**

MOLD

A close-up photograph of vibrant green grass blades covered in numerous clear dew drops. The background is a soft, out-of-focus green, creating a natural and fresh atmosphere. The text is overlaid in the center in a bold, white, sans-serif font.

**WARM WEATHER +
HUMIDITY & RAIN =
PERFECT CONDITIONS FOR
MOLD & MICROBIAL
GROWTH**

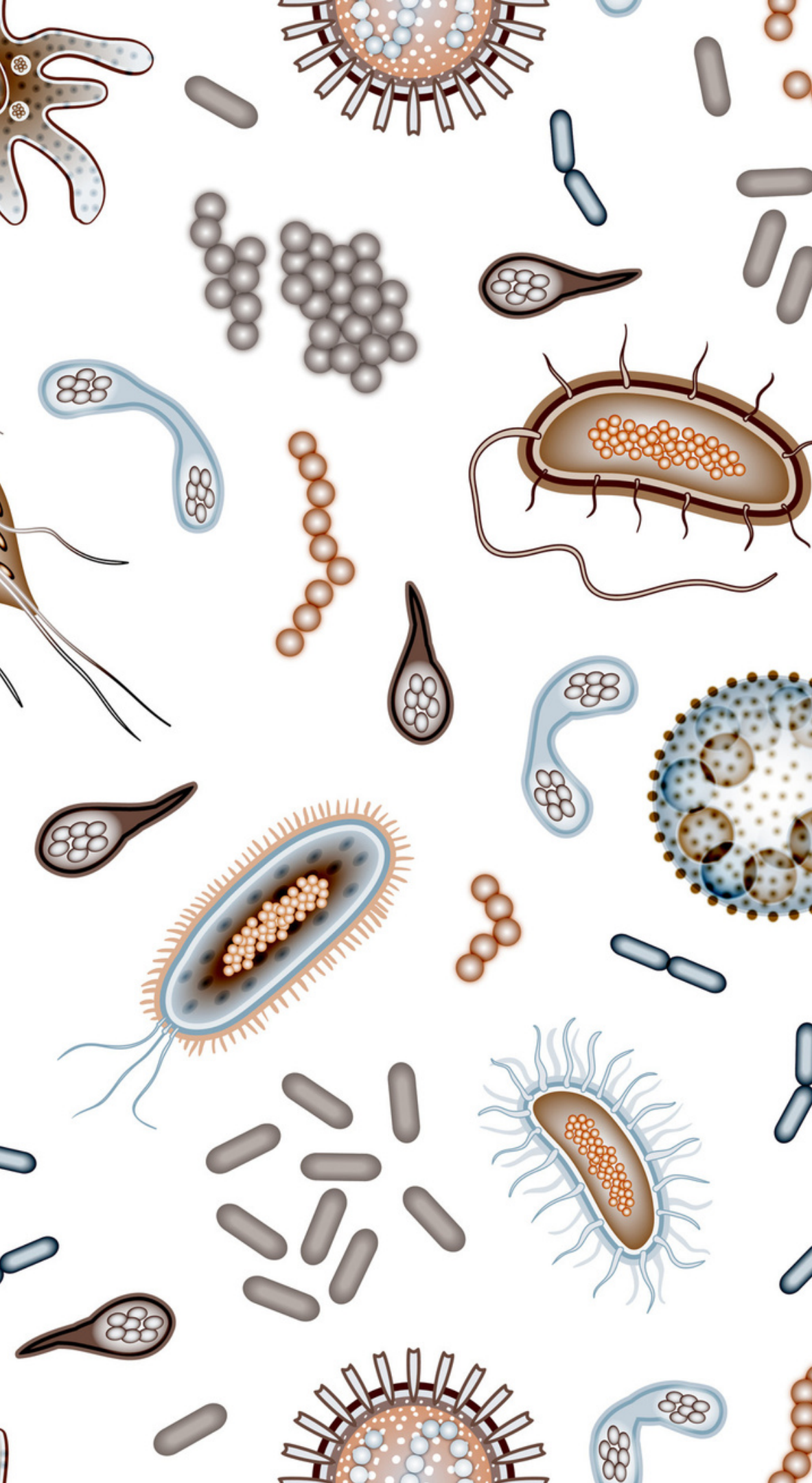


WHAT IS MICROBIAL GROWTH & MOLD?

Microbial growth is a general term for harmful microorganisms including molds, yeast, and bacteria. Molds are fungi that can be found both indoors and outdoors. No one knows just how many species of fungi exist but estimates range from tens of thousands to several hundred thousand or more! Just like all living things, water is essential to the life of microbes.

Molds grow best in warm, damp and humid conditions and spread and reproduce by making spores.

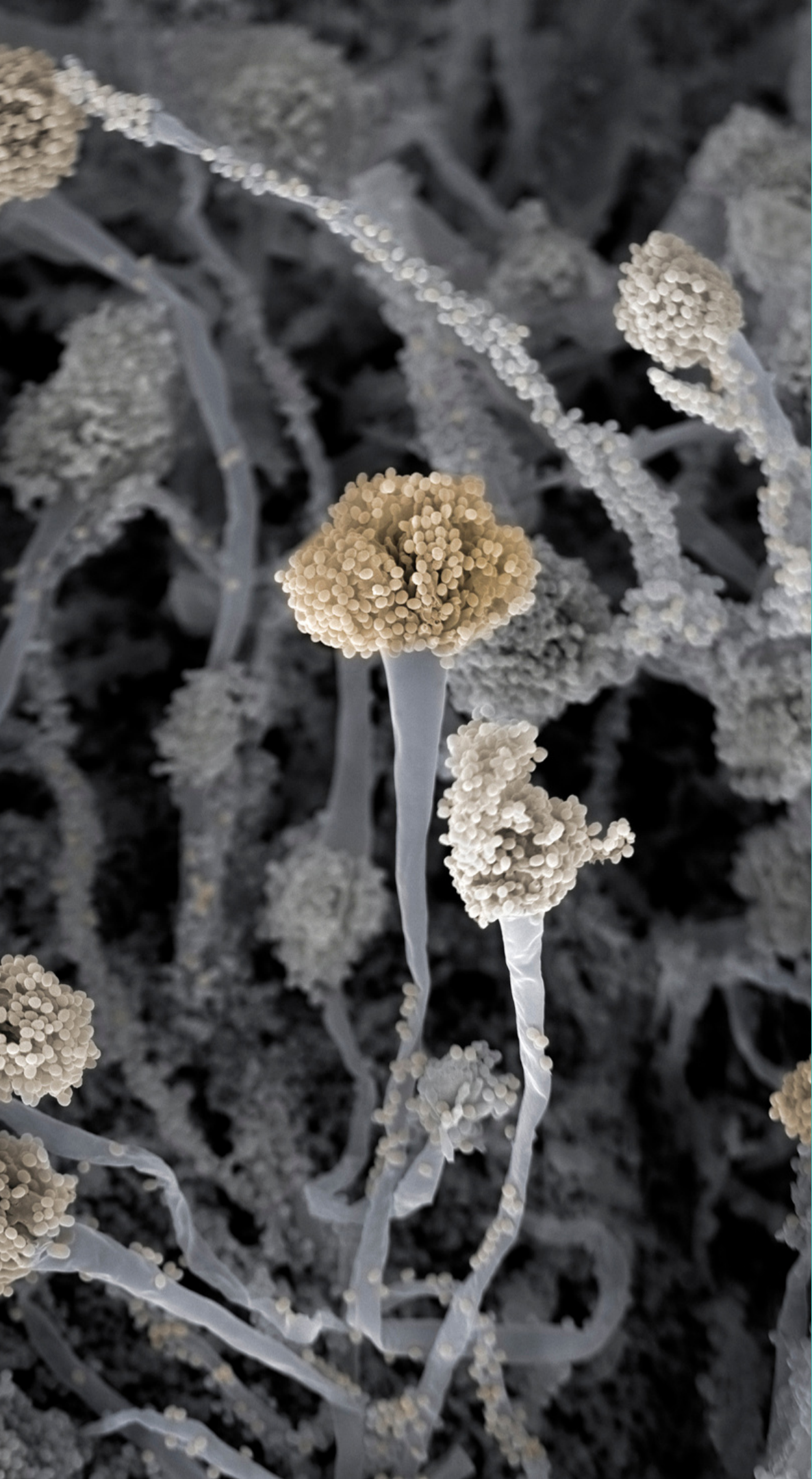
Mold spores can survive harsh environmental conditions such as dry conditions that do not support normal mold growth.





WHAT ARE SOME COMMON INDOOR MOLDS?

- Cladosporium
- Penicillium
- Alternaria
- Aspergillus





HOW DOES MOLD AFFECT ME?

Common affects include:

- nasal stuffiness
- eye irritation
- wheezing
- skin irritations
- fever
- shortness of breath
- and lung infection/disease







MOLD VS. YOUR PROPERTY

When mold grows on a property's integral structural components (studs, framing) it can eventually cause a structure to crumble.

Mold will eat away at building materials (insulation, carpeting, and paper backing) and quickly break it down into organic matter.

It very is important to safely remediate and remove mold when found. However, if you suspect you have mold or microbial issues within your property but cannot physically see signs of an infestation, having air quality tests done by a professional like Tri State Restorations can help provide peace of mind.



BLEACH VS. MOLD

Mold and Mildew are both fungi. While bleach is great at helping clean up a mildew covered bathroom, it is not the best choice for assisting with your property's mold remediation.

The EPA does NOT recommend using bleach to kill or remove mold.

Bleach does NOT remove dead mold spores, which can become food for new spores.

Bleach can NOT kill mold on porous surfaces, such as textiles or wood, because mold spreads its roots deep into these surfaces.



Here's a Recent Mold Remediation Project Profile:

Moisture Migrated
into the Property
Through Cracks in
the Chimney,
Causing Lots
Destruction.

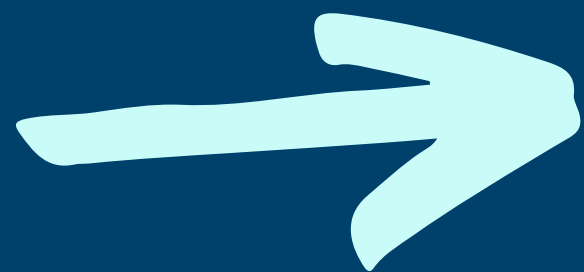


BEFORE

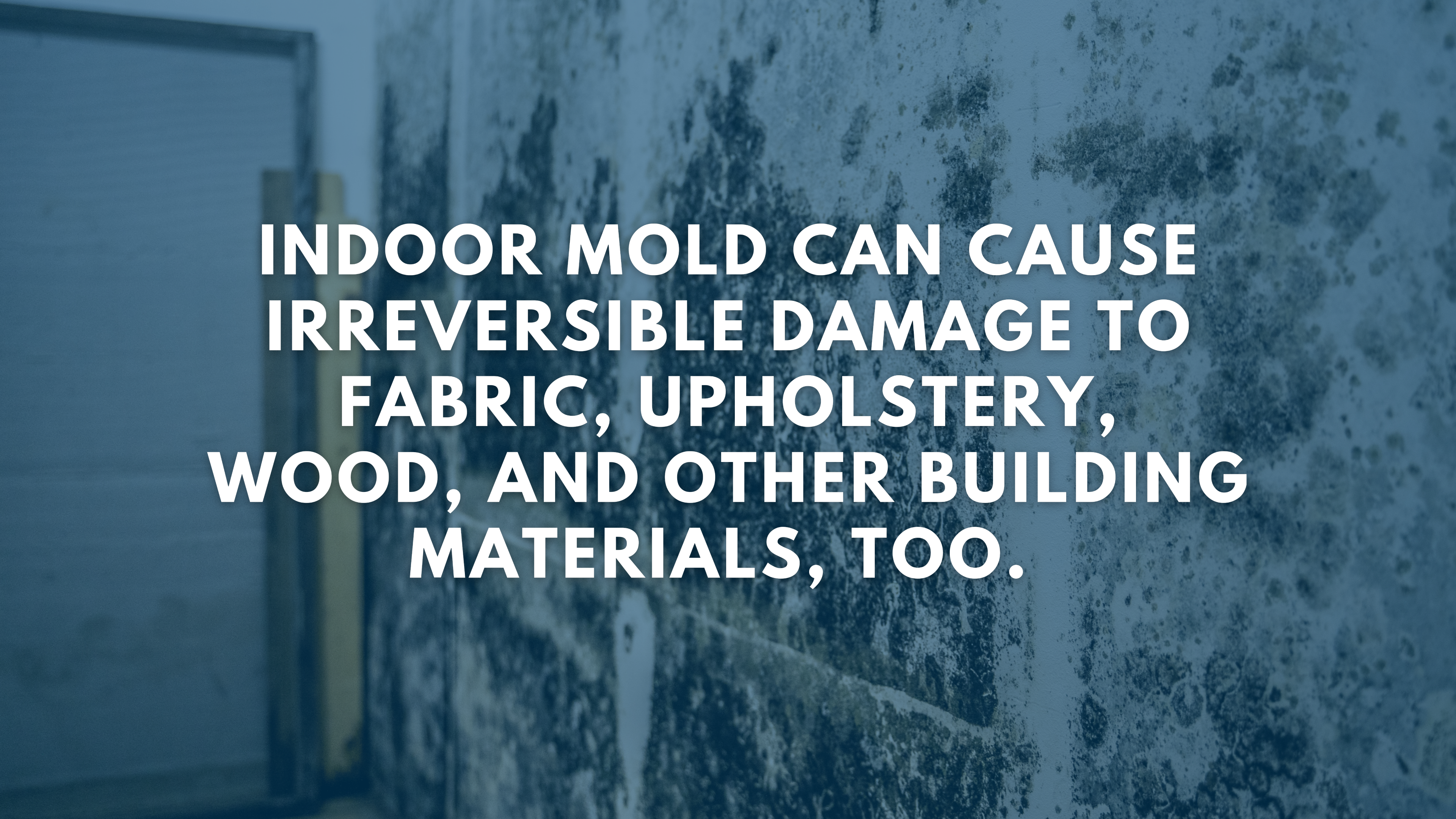


AFTER

Here's the live work environment, there were 7 air scrubbers and 3 dehumidifiers set under negative pressure inside of a large containment to facilitate air quality improvements







**INDOOR MOLD CAN CAUSE
IRREVERSIBLE DAMAGE TO
FABRIC, UPHOLSTERY,
WOOD, AND OTHER BUILDING
MATERIALS, TOO.**

**HERE'S WHAT 5 FEET OF
RAIN WATER CAN DO TO
A PROPERTY...**

**Here's a Recent
Water Mitigation
Project Profile:
Water migrated
throughout entire
office space and
basement.**



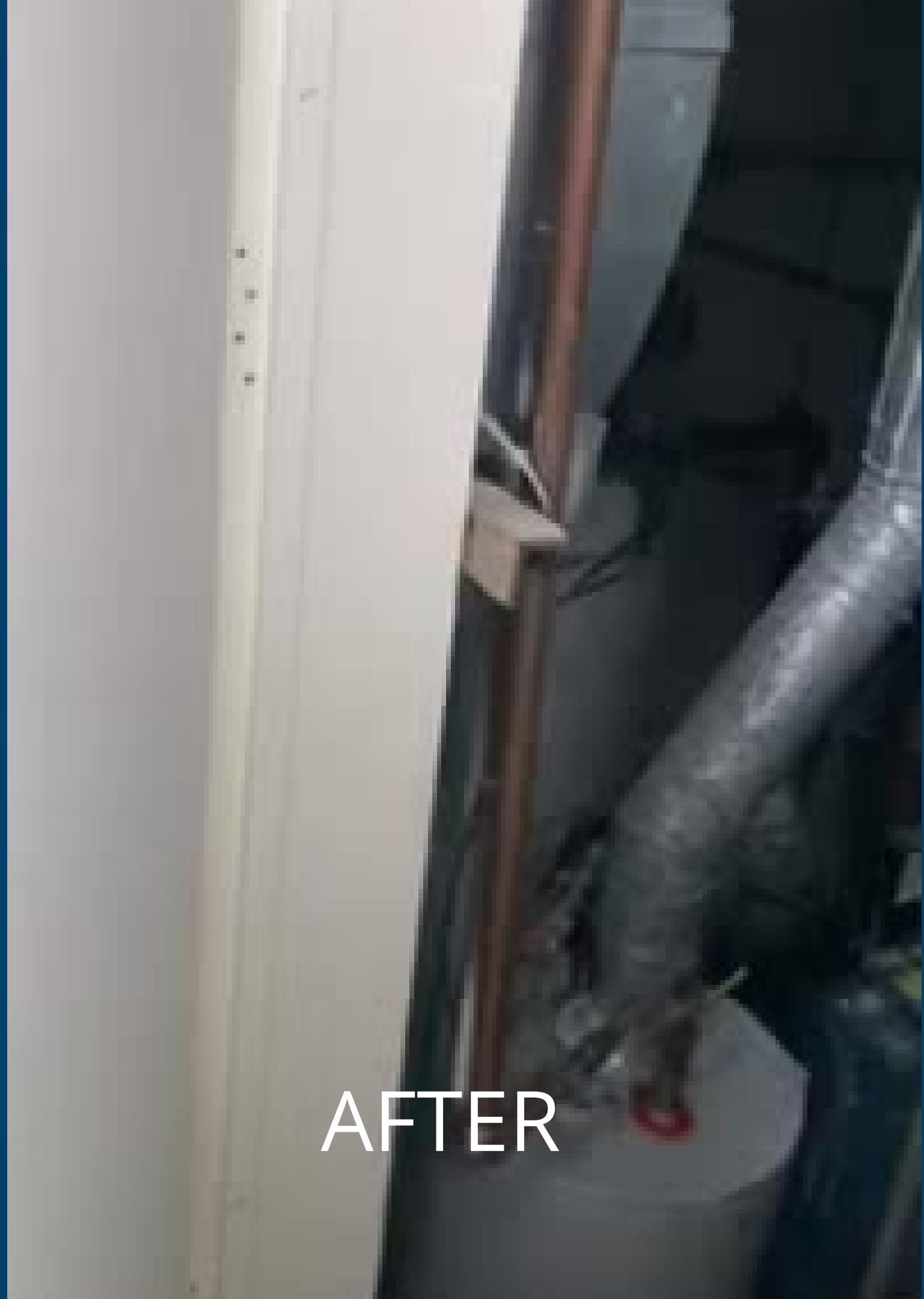
BEFORE



AFTER



BEFORE



AFTER



THANK YOU!

IN CLOSING...

If you suspect you have a property hazard, or require our assistance with water, fire, smoke, lead or biohazard damages, give us a call! We're available 24/7 to help with your disaster:

866-818-1949





QUESTIONS?

Enter them into the Q&A or chat box now!



GRAND PRIZE DRAWING TIME!





HELP US PLAN FUTURE COFFEE BREAKS!

What would you like for us to feature in 2022? Let us know by completing the post-event survey! *As always, today's recording and past VCBs can be found at [TriStateRestores.com/vcb](https://www.tristaterestores.com/vcb)*



LIKED THIS PRESENTATION?

Let us know by reviewing Tri State Restorations on Google, Facebook or Angi and we'll send you a \$25 Amazon gift card!

Note: Google will not accept reviews that do not comply with their terms, visit: <https://support.google.com/local-guides/answer/7400114?hl=en> to learn more



24-HOUR EMERGENCY LINE

866-818-1949



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SEE YOU APRIL 27!